CONTROLLING

Controlling is the process of comparing actual performance to planned performance and implementing remedial steps if there are any differences between the two.

IMPORTANCE OF CONTROL:

- 1. Achieving organizational goals
- 2. Assessing standard accuracy
- 3. Managing resources efficiently
- 4. Increasing staff motivation
- 5. Maintaining order and discipline.
- 6. Facilitating coordination in activity.

LIMITATIONS OF CONTROL:

- 1. Difficulty establishing quantitative norms.
- 2. Little control over external events.
- 3. Resistance from workers
- 4. A costly affair

RELATIONSHIP BETWEEN PLANNING AND CONTROL

- 1. Planning and controlling are interconnected and interdependent.
- 2. Planning is prescriptive, whereas Controlling is evaluative.
- 3. Both are backward- and forward-looking functions.

STEPS IN THE CONTROLLING PROCESS:

- 1. Establishing Performance Standards.
- 2. Measurement of Actual Performance
- 3. A comparison of actual performance to standards.
- 4. Analyzing Deviations
- 5. Take Corrective Action

entre